

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	04 Mar 2021
Type of meeting	Conference Call
Investor / Analysts Fund / Firm	Organisation Name – Investor / Analyst Name as below: 1. ICICI Securities Ltd. – Mr. Adhidev Chattopadhyay 2. L&T Mutual Fund – Mr. Mohit Baheti
Company Representatives	 Mr. Sumit Kasat – Senior General Manager, Investor Relations Mrs. Ruchika Jain – Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed.
Gist of discussions	 Overall industry sentiments, market demand and COVID-19 impact. Company's project portfolio, expansion plans and land acquisition approach. Company's strategy, objectives and growth aspirations going forward. Outlook on management's focus area and focused target markets across Residential as well as Integrated Cities & Industrial Clusters (IC&IC) segment. Walkthrough of Company's performance especially on sales, operating margins, profits, cashflow potential, IRRs, networth and debt levels.
Any other comments	No